

### **Decision Time**

## **Excellent Fumigation Has a Solid Reputation**

You would not eat at a restaurant with a 1-star Google or Yelp rating, would you? Ratings are everything. Choose a company with excellent customer satisfaction, get feedback about experiences from other homeowners just like you. Do your due diligence when it comes to finding the right company.

## **Proper Qualifications**

When a company knows how to keep its customers happy, they know what to do when it comes to required paperwork, preparation, fumigation, managing licensed employees, and safety. Our employees know what they are doing from a technical standpoint, and they know how to treat our customers. They are not in a hurry to get to the next customer, their typical day is to work on 1-2 tent fumigations per day, this allows us to provide short windows of time for appointments, we know you have better things to do than wait around. We hold weekly safety meetings, yearly stewardship training with Douglas Products the makers of Vikane Gas, and easily pass annual facility inspections with the Department of Agriculture and Fire Department. Make sure the company you choose meets state regulations and they are fully licensed to practice fumigation. Hire a company with employees who are qualified.

## **Excellent Fumigation Hires Employees**

We educate our employees, train them, and pay for their licensing and continuing education to maintain their licenses, and keep them up to date with new regulations. We know them and their families, we trust them, and we treat them well. We care about their health and safety, so we provide benefits such as paid time off for personal matters, vacations, holidays, and jury duty. We give them time off to vote. We provide their health insurance, and of course worker's compensation insurance. Since they are treated well by Excellent Fumigation, they are not in a hurry to leave the company, they stay for the career. Our customers ask for them by name. More importantly since we do not use subcontractors, this means your property will not be mechanics liened if subcontractors are not paid.

# **Excellent Fumigation uses Vikane Gas, the Best Product in the Industry**

Excellent Fumigation uses only Vikane gas to kill drywood termites and bed bugs. Vikane is made right here in the United States, in fact it is made in California.

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For most people, buying real estate is the most expensive purchase they will ever make. Do not let termites eat your most valuable asset. If you realize you have got an infestation on your hands, get it taken care of as soon as possible. **Before you hire a fumigation, company ask these important questions,** if they cannot answer questions to your satisfaction, it's time to move on.

- Do you use subcontractors?
- How many fumigations does each of your teams do in a day?
- What kind of gas do you use, is there enough active ingredient to adequately achieve 100% kill?
  (If it is not Vikane it is likely to be made in China with less active ingredient.)

#### When Cost is a Factor

Compare reputation, qualification and service, employees vs. subcontractors, product, and safety. When you hand over the keys to your home, naturally you want to make sure you hire a company that you can trust, a reputable specialist. Take it from us, your money is much better spent on a solution to a problem than a quick fix. We accept cash and checks, and we accept credit cards with a small processing fee.

## **Begin A Lasting Relationship with Excellent Fumigation**

Our tent fumigations typically come with a two-year guarantee. If you live in an area with a nearly constant cycle of termites, it's important to stay on top of termite activity before it gets out of hand. You are not likely to want to tent fumigate every two years, with Vikane it's one and done. Then after the guarantee, the low-cost annual service option might be the best bet for you.